

Romance Writers of Australia Inc.

PO Box 1236
Neutral Bay NSW 2089

Profit & Loss [With Year to Date]

July 2014 through June 2015

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Year to Date

Income	
Membership Fees	
Membership Subs Annual	\$50,576.59
Membership Subs 2 yrs	\$21,236.34
Processing Fees New/Lapsed	\$3,165.45
Overseas Membership Subs	\$4,260.00
Total Membership Fees	<u>\$79,238.38</u>
Contests	
Ripping Start Entry Fees	\$1,074.54
Selling Synopsis Entry Fees	\$456.36
Emerald Award Fees	\$1,651.65
Emerald Pro Fees	\$413.64
Little Gems Entry Fees	\$945.00
First Kiss Entry Fees	\$940.00
Valerie Parv Award Entry Fees	\$1,453.18
RBY Entry Fees	\$5,088.37
Ella Entry Fees	\$924.00
Total Contests	<u>\$12,946.74</u>
RWA Publications	
LG Reprint Sales	\$266.91
2012 LG Anthology Sales	\$41.46
2013 LG Anthology Sales	\$31.64
2014 LG Anthology Sales	\$1,695.78
Total RWA Publications	<u>\$2,035.79</u>
Conference Income 2015	
Conf Registration Fees 2015	\$290.90
Total Conference Income 2015	<u>\$290.90</u>
Conference Income, 2014	
Conference Registrations 2014	\$187,816.33
Conf Cancellation Fees 2014	(\$2,429.54)
Conference Sponsorship 2014	\$10,000.00
Miscell Conf Income 2014	\$735.45
Total Conference Income, 2014	<u>\$196,122.24</u>
Other Events	
OWL	\$4,468.17
Total Other Events	<u>\$4,468.17</u>
Total Income	<u>\$295,102.22</u>
Cost of Sales	
Gross Profit	<u>\$295,102.22</u>
Expenses	
Admin & Overheads	
Postage/Phone/Miscell Admin	
Postage/Stationery	\$1,161.75
Telephone	\$36.36
Govt Fees/Stamp Duty	\$53.00
Other Admin Costs	\$439.90
Total Postage/Phone/Miscell Admin	<u>\$1,691.01</u>
Professional Services	
Accounting Fees	\$1,550.00
Total Professional Services	<u>\$1,550.00</u>
Admin Honoraria	
Member Secretary Honorarium	\$5,700.00
Treasurer Honorarium	\$6,750.00
Total Admin Honoraria	<u>\$12,450.00</u>
Insurance	
Insurance Premiums	\$3,375.00
Insurance Brokerage	\$310.00
Total Insurance	<u>\$3,685.00</u>
Total Admin & Overheads	<u>\$19,376.01</u>
Financial Costs	
Bank Fees	\$403.98
Paypal Fees	\$2,532.21
Merchant Fees	\$357.00
Total Financial Costs	<u>\$3,293.19</u>
Promotion	
Advertising	\$3,431.82
Promotion	\$507.70
Media	\$298.49
Total Promotion	<u>\$4,238.01</u>
Web and Online Services	
Internet & Web Costs	\$580.43
Web Support Honorarium	\$6,450.00
Total Web and Online Services	<u>\$7,030.43</u>

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Member Services	
MAF Grants	\$2,393.10
Group Grants	\$3,225.44
Volunteer Gifts	\$1,002.12
Total Member Services	<u>\$6,620.66</u>
Hearts Talk	
HT Postage	\$11,303.26
HT Printing, Collating	\$5,494.41
HT Editorial	\$9,000.00
Total Hearts Talk	<u>\$25,797.67</u>
Committee	
FTF Meeting Costs	\$8,915.27
Travel Expenses, Exec	\$1,331.67
Networking, President	\$2,716.62
Conf Registrations, Committee	\$3,987.36
Total Committee	<u>\$16,950.92</u>
Contests and Awards	
Selling Synopsis Expenses	\$375.00
Emerald Short Expenses	\$927.27
Emerald Long Expenses	\$927.28
Little Gems Expenses	\$593.00
First Kiss Expenses	\$375.00
Valerie Parv Award Expenses	\$656.36
RBV Expenses	\$2,704.08
Ella Expenses	\$180.32
Other Awards, Expenses	\$318.68
Total Contests and Awards	<u>\$7,056.99</u>
RWA Publications	
LG Anthology Printing	\$379.31
LG Anthology - Postage	\$90.27
Total RWA Publications	<u>\$469.58</u>
Conf13 Speaker Fees	<u>\$300.00</u>
Conference, 2014	
Venue Costs, 2014	\$116,777.27
Speaker Airfares, 2014	\$5,890.84
Speaker Fees, 2014	\$8,770.27
Editors & Publishers	\$7,037.55
Speaker Accom, 2014	\$6,923.19
Audio Visual, 2014	\$17,895.55
Delegate Goodies, 2014	\$6,622.58
PPS 2014	\$1,770.74
Misc Expenses, 2014	\$2,041.04
Total Conference, 2014	<u>\$173,729.03</u>
5DI Workshop	
5DI Accom & Meals	\$181.82
Total 5DI Workshop	<u>\$181.82</u>
Other Events	
Roadshow	\$28.41
OWLS	\$3,228.49
Events Miscellaneous	\$1,308.27
Total Other Events	<u>\$4,565.17</u>
Conference 2016	
Income Suspense	(\$69.10)
Total Expenses	<u>\$269,540.38</u>
Operating Profit	<u>\$25,561.84</u>
Other Income	
Interest Received	
CBA Cheque Acc Interest	\$487.49
CBA Online Saver Interest	\$1,563.57
Term Deposit Interest	\$1,324.41
Total Other Income	<u>\$3,375.47</u>
Other Expenses	
Net Profit / (Loss)	<u>\$28,937.31</u>